



Commercial Property Partner

The Basics :

- ✓ 9am to 5pm, Monday to Friday
- ✓ Competitive Salary
- ✓ Based in our Ipswich or Colchester office
- ✓ 25 days holiday per year
- ✓ Auto enrolment into our pension scheme

Additional benefits:

- ✓ Generous quarterly bonus scheme
- ✓ Flexible working
- ✓ Working from home
- ✓ Contractually enhanced sick pay
- ✓ Contractually enhanced maternity and paternity schemes
- ✓ Low monthly fee targets
- ✓ Work/life balance

4 year benefits:

- ✓ Private healthcare
- ✓ Income protection
- ✓ Monthly travel contribution

Competencies:

- ✓ Positive outlook
- ✓ Team player
- ✓ Professional
- ✓ Personable & caring
- ✓ Capable of demonstrating self-improvement

About us

Attwells Solicitors is one of the leading firms in East Anglia, with offices in Suffolk, Essex and a boutique London office. Attwells are a young, dynamic and diverse law firm with a focus on career progression, plain-English legal advice and excellent client care. We are dedicated to breaking down barriers to entry to the profession and providing our staff with autonomy to shape their own future, in an environment in which they can thrive.

Working at Attwells is about the "4Ps":

Personal: Caring for our clients and one another

Professional: Always acting with trust and integrity

Progressive: Growing and improving for our clients and ourselves

Positive: Being a "can-do" team player.

Overview on the role:

Attwells Solicitors a distinguished law firm renowned for its expertise in commercial property law and is seeking an accomplished and driven Commercial Property Partner to lead our thriving commercial property practice in partnership with the existing Head of Department Nick Attwell. This role represents a unique opportunity for an experienced commercial property lawyer to play a pivotal role in shaping the strategic direction of our firm, driving business growth and delivering exceptional client service.

Key responsibilities:

- **Leadership and Strategic Direction:** lead by example, fostering a culture of excellence, collaboration and innovation among team members. Develop and implement initiatives to enhance the firm's commercial property offering, staying abreast of industry trends and emerging opportunities.
- **Client Management and Business Development:** Cultivate and maintain strong relationships with existing clients, serving as a trusted advisor and primary point of contact for commercial property matters. Identify and pursue opportunities to expand the firm's client base and increase revenue through targeted business development efforts. Drive marketing initiatives, including seminars, webinars, publications and networking events to raise the firm's profile and attract new business.
- **Legal Expertise and Client Representation:** Provide expert legal advice and counsel to clients on a wide range of commercial property matters including acquisitions, disposals, leases and property development projects. Stay informed about changes in property law, regulations and market conditions, providing proactive advice and solutions to clients.
- **Team Development and Mentorship:** Mentor and develop junior lawyers within the commercial property practice group, fostering their professional growth and advancement within the firm.
- **Firm Governance and Collaboration:** Collaborate with other partners and senior management to achieve broader firm objectives and goals. Represent Attwells Solicitors in industry forums, professional associations and community initiatives to enhance the firm's reputation and visibility.

Start date: immediately

The Candidate

- Qualified Solicitor with substantial experience in commercial property law, ideally gained within a reputable law firm or real estate practice.
- Proven track record of success in handling complex commercial property transactions, negotiations and due diligence processes.
- Strong leadership abilities with a demonstrated capacity to inspire and motivate teams to achieve exceptional results.
- Excellent communication, negotiation and interpersonal skills with the ability to build rapport and trust with clients and colleagues.
- Business development acumen with a strategic mindset and a proactive approach to identifying and pursuing new business opportunities.

Equal Opportunities

Attwells are committed to recruiting individuals on merits of suitability for each role, on the basis of qualifications and experience. All applications are treated equally regardless of sexual orientation, race, disability, religious beliefs and any other protected characteristic, ensuring that there are equal opportunities at all stages of the recruitment process.

How to apply?

To apply please send your CV, Covering Letter and a completed Equal Opportunities Monitoring Form (available here:

<https://attwells.com/wp-content/uploads/2021/08/Equal-Opportunities-Monitoring-Form-August-2021.pdf>) to recruitment@attwells.com